Bucharest Office Market Snapshot Q3 2021







The Multiverse of Work

The talent-optimizing workplace is one that exists in more than one location.

Read The Multiverse of Work

y-o-y increase

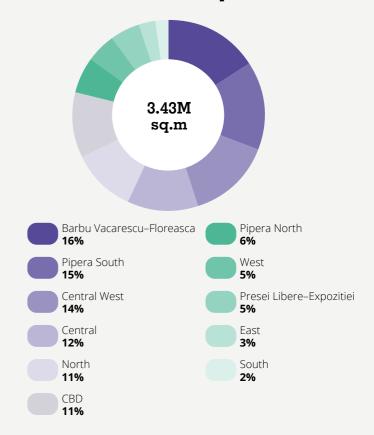
Supply

With over 130,000 sq.m completed in the third quarter, Bucharest's modern office stock reached 3,43M sq.m. Due to completion of Globalworth Square, Barbu Vacarescu-Floreasca sub-market currently contributes with the largest office stock, followed by Pipera South & Central West.

Worth mentioning the completion of J8 Office Park in North sub-market with a GLA slightly exceeding 46,000 sq.m, as well as the completion of an institutional grade project in the central southern half of the city, U-Center Phase 1.

For the remainder of the year additional 89,000 sq.m are currently in advanced stage of construction which will elevate 2021's office supply to ca. 290,000 sq.m.

Class A&B office stock distribution by submarkets



Office Pipeline 2022





Selection of office completions Q3 2021 & Pipeline Q4 2021

| Office Project | GLA (sq.m) | Office Sub-market | Delivery Date |
|--------------------|--|--|--|
| J8 Office Park | 46,100 | North | Q3 2021 |
| U Center Campus 1 | 32,800 | Central | Q3 2021 |
| Globalworth Square | 29,100 | BV-Floreasca | Q3 2021 |
| Dacia One | 15,200 | Central | Q3 2021 |
| One Cotroceni Park | 45,000 | Central West | Q4 2021 |
| MIRO | 22,800 | North | Q4 2021 |
| @expo | 21,000 | Presei Libere-Expozitiei | Q4 2021 |
|) ((| 8 Office Park J Center Campus 1 Globalworth Square Dacia One One Cotroceni Park MIRO | 8 Office Park J Center Campus 1 Globalworth Square Dacia One Dne Cotroceni Park MIRO 46,100 22,800 46,100 32,800 29,100 29,100 45,000 22,800 | 8 Office Park U Center Campus 1 Globalworth Square Dacia One Dne Cotroceni Park MIRO 46,100 North Central BV-Floreasca Central Central Central Central Central West North |



Demand

Total leasing activity reached 82,000 sq.m which represents 17% q-o-q increase. In Q3 pre-leasing activity captured ca. 22% from quarter's activity, while renewals contributed with about 30%.

Occupiers are constantly scrutinizing the market in the quest of securing the best commercial terms for their next lease cycles. The volatility of the office market persists, as majority of the occupiers are yet to return to their physical offices.

Northern locations are still in demand providing plenty of office accommodation opportunities. By far the largest lease was signed by Medicover (15,000 sq.m) for the reconversion of an office building into a private healthcare unit, followed by the pre-lease signed by Telekom in Atenor's @expo office project (4,500 sq.m).

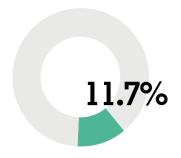


Office leasing activity evolution Q1 2019 - Q3 2021 Sq.m 120,000 80% 70% 100,000 60% 80,000 50% 40% 60,000 30% 40,000 20% 20,000 Q1 2019 Q2 2019 Q3 2019 Q4 2019 Q1 2020 Q2 2020 Q3 2020 Q4 2020 Q1 2021 Q2 2021 Q3 2021 Renewals Relocations from old to modern stock New business operations Relocations within modern stock --- Share of pre-leases (%) Net take-up by submarket Q3 2021 Net take-up by business sector Q3 2021 56,700 56,700 sq.m sq.m Presei Libere-Expozitiei Medical/Pharma FMCG/HoReCa Pipera South 30% 6% Barbu Vacarescu-Floreasca **Financial** Professional Services 13% 4% Computers Hi-Tech Central West Other 15% 26% Other sub-markets Central Manufacturing

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y-o-y increase

Vacancy



11.7% Average Class A&B vacancy rate in Bucharest.
Mild q-o-q increase of average vacancy rate in Bucharest.

stable

Rents

Prime headline rent stands at 19 euro per sq.m per month and overall asking rents for class A office space located in Bucharest have remained relatively stable q-o-q.

Prime office rent has been stable for the past 10 quarters

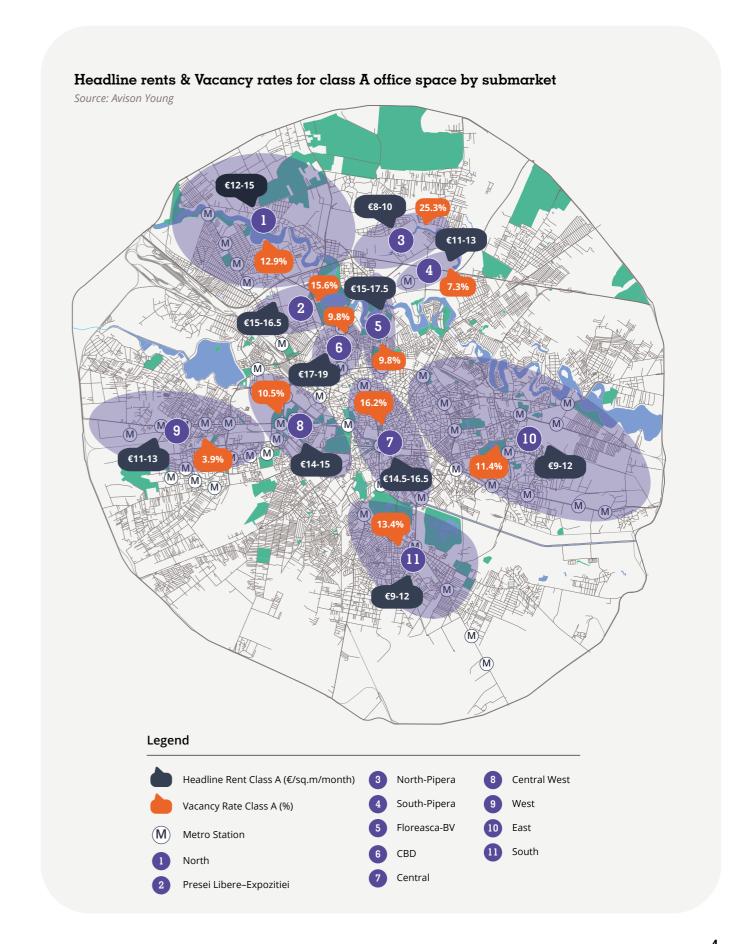
Forecast

Next year's pipeline is currently estimated at 166,000 sq.m. The largest pipeline is located in the Central West followed by Central and Presei Libere–Expozitiei sub-markets. To date ca. 30% of this pipeline is already pre-let.

Moving forward, pre-leasing activity will further increase in 2022 for office projects about to start. For larger requirements it is advisable to engage well in advance with real estate professionals, as many projects might start on built-to-suit basis.

There is no single "one size fit all" solution. But employers who can distinguish the right answers for their organizations – and then execute a clear workplace strategy around them – will gain two key competitive advantages: They will succeed in recruiting the best talent, and then they will maximize their employees' effectiveness ("The Multiverse of Work", Avison Young research report).

The Multiverse of Work



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Our global presence

Legal entities

Canada United States Mexico South Korea South Africa United Kingdom

France Czech Republic Hungary Poland Romania Republic of Ireland Russia Israel

Planned entities 2021

Austria Portugal Spain

About us

Avison Young creates real economic, social and environmental value as a global real estate advisor, powered by people. As a private company, our clients collaborate with an empowered partner who is invested in their success. Our integrated talent realizes the full potential of real estate by using global intelligence platforms that provide clients with insights and advantage.

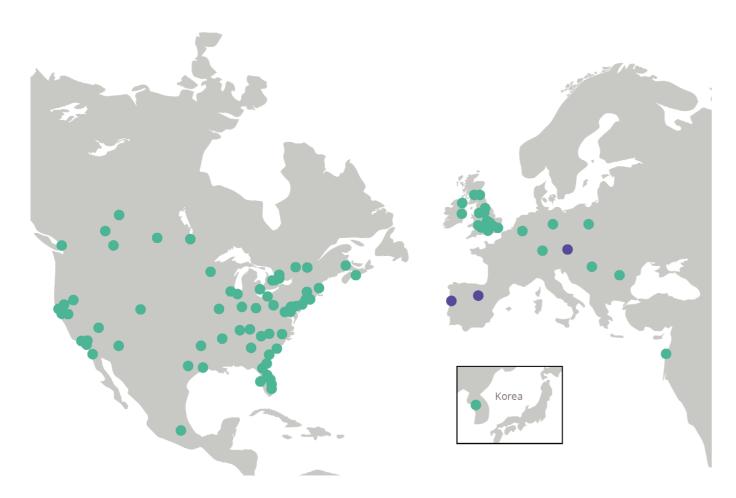
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real estate professionals

countries and growing... 100+

global offices 1978

founding



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